

Ross County Agricultural Society
2021 Annual Financial Statement to the Board of Directors
December 1, 2020—November 30, 2021

77TH ANNUAL



ROSS COUNTY FAIR

AUGUST 7 -14, 2021



*"We're finally back and ready for fun
at the Ross County Fair of 2021"*

-JEFFERSON LIVESTOCK



ROSS COUNTY AGRICULTURAL SOCIETY
2021 ANNUAL FINANCIAL STATEMENT
TO THE BOARD OF DIRECTORS

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Ross County Agricultural Society
Revenue and Expenses
Fiscal Year 2021
December 1, 2020 through November 30, 2021

Income		Expenses	
1.1110 Taxes - Harness Racing	\$150.44	2.4030 Payroll Expenses	\$45,371.28
1.1112 Sales Tax	\$1,588.05	2.4031 Payroll Taxes (Employee)	\$8,185.08
1.1220 Season Ticket Sales	\$88,680.00	2.5000 Payroll Taxes	\$4,493.21
1.1230 Daily General Ticket Sales	\$80,552.25	2.6110 Board Expenses	\$4,493.50
1.1231 Daily Advance General Ticket Sales	\$1,457.00	2.6140 Dues & Permits	\$440.00
1.1240 Grandstand Ticket Sales	\$93,051.00	2.6410 Office Supplies	\$15,266.77
1.1290 Senior Citizen Daily Ticket Sales	\$6,983.00	2.6411 Postage	\$739.09
1.1291 Senior Citizen Season Tickets	\$3,195.00	2.6421 Fuel	\$10,924.45
1.1310 Concession Proceeds (Food)	\$38,519.03	2.7110 Electric	\$151,298.43
1.1311 Concession Proceeds (Non-Food)	\$8,191.00	2.7130 Propane	\$4,069.64
1.1330 Building Space Rental - fair	\$31,238.00	2.7140 Water	\$18,227.44
1.1340 Ground Space Rental - fair	\$5,990.00	2.7150 Telephone & internet	\$9,363.06
1.1341 Tent Rentals	\$400.00	2.7210 Harness Racing Taxes	\$150.44
1.1345 Scooter Rental	\$675.00	2.7220 Harness Racing Purses	\$91,705.00
1.1350 Rides & Games Rentals	\$38,601.00	2.7260 Harness Racing Officials Fees	\$2,792.50
1.1391 Vendor Insurance Fee	\$2,100.00	2.7290 Other Harness Racing Expenses	\$7,449.39
1.1510 Harness Racing Fees	\$8,510.00	2.7310 Legal Fees	\$1,670.00
1.1520 Harness Racing Pari-Mutual Proceeds	\$190.57	2.7320 Audit Fees	\$2,869.70
1.1590 Harness Racing - Other Income	\$20,641.94	2.7340 Grandstand Entertainment	\$40,759.29
1.1710 Electric Service Charges - Fair	\$7,615.00	2.7341 Bandstand/Grounds Entertainment	\$34,218.00
1.1720 Propane Sales	\$1,951.00	2.7390 Other Contracted Services	\$159,679.76
1.1790 Trash Fees - Fair	\$3,270.00	2.7391 Contracts - Secretary/Treasurer	\$27,601.20
1.1810 Entry Fees - Fair	\$2,701.00	2.7410 Security	\$35,000.00
1.1820 Agr. Society Membership Fees	\$740.00	2.7430 Computer Services/Website	\$1,402.36
1.1891 ATM Fees Collected	\$11,337.47	2.7440 Sanitation	\$20,682.94
1.1910 Non-Fair Camping Fees	\$37,375.00	2.7460 Trash	\$10,770.00
1.1920 Non-Fair Building Rentals	\$18,505.00	2.7480 Sales Tax Remittance	\$1,227.57
1.1930 Fair Camping Fees	\$299,117.00	2.7510 Legal Advertising	\$93.50
1.1935 Fair Campsite Moving Fee	\$1,675.00	2.7520 Newspaper Advertising	\$2,940.12
1.1936 Fair Camping - Late Payment Fee	\$550.00	2.7530 Radio/TV Advertising	\$5,625.00
1.1940 Golf Cart Permit Fees	\$26,350.00	2.7590 Other Advertising	\$334.00
1.1960 Storage Fees	\$21,900.00	2.7610 Equipment Maint. & Repairs	\$15,853.68
1.1990 Other Non-Fair Income	\$165,053.07	2.7630 Building Maint. & Site Repairs	\$53,000.25
1.1991 Easy Riders Rodeo Rental	\$79,052.65	2.7631 Grandstand Repairs	\$1,280.00
1.1992 Chillitown MX Rental	\$68,194.78	2.7700 Insurance - Property/Auto/Liability	\$13,221.42
1.1993 4-H Halloween Campout Rental	\$3,569.00	2.7870 Equipment Rentals - Fair	\$17,518.55
1.1994 Chillicothe Trade Days	\$24,047.60	2.7871 Equipment Leases	\$4,991.91
1.2110 Ohio Fair Funds (General)	\$929.07	2.7900 Capital Improvements	\$105,173.76
1.2130 Ohio Fair Funds (Non-stakes Purses)	\$2,363.49	2.7940 Equipment Purchases	\$38,867.94
1.2140 Ohio Fair Funds (Stakes Purses)	\$70,360.05	2.9110 Open Class Judges	\$2,560.00
1.2150 Ohio Fair Funds (Junior Fair Aid)	\$4,007.99	2.9130 Open Class Premiums	\$2,919.00
1.2190 Ohio - Fair Grant	\$150,000.00	2.9135 Open Class Premiums - State	\$6,500.00
1.2200 Ross County Aid	\$53,300.00	2.9190 Open Class Expenses - Other	\$62.39
1.3130 Fair Sponsorships	\$33,750.00	2.9225 Jeep Fest Expenses	\$55,584.18
1.3141 Advertising Proceeds	\$10,413.00	2.9226 NBHA Barrel Race Expenses	\$1,094.99
1.3190 Other Restricted Support	\$91,276.84	2.9310 Junior Fair Judges	\$9,530.00
1.3195 Jeep Fest Proceeds	\$79,696.96	2.9320 Jr. Fair Premiums	\$2,123.25
1.3196 NBHA Barrel Race Proceeds	\$2,847.50	2.9321 Jr. Fair Premiums - State	\$5,000.00
1.3202 Refunds - T Treat Ride Wristbands	\$34,050.00	2.9390 Junior Fair Expenses - Other	\$3,755.60
1.3210 Donations	\$7,251.50	2.9600 Office Change	\$44,500.00
1.3290 Miscellaneous Income	\$108.40	2.9601 ATM Change	\$454,500.00
1.3291 Refunds	\$20,657.85	2.9711 Bank Fees	\$66.00
1.3293 NSF Check Fees	\$150.00	2.9715 Credit Card Fees	\$3,727.51
1.3295 Overpayments	\$801.00	2.9730 Miscellaneous Expenses	\$4.23
1.3297 Credit Card Convenience Fees	\$5,910.92	2.9790 Refunds & Reimbursements	\$3,745.94
1.3500 Change/Cash on Hand - Refunds	\$44,500.00	2.9791 NSF Check Fees Paid	\$75.00
1.3501 ATM Settlement	\$454,500.00	2.9792 Reimb. - T Treat Ride Wristbands	\$34,425.00
1.3600 Interest	\$992.83		
1.3800 Loan Proceeds	\$160,000.00		
1.3900 Sale of Fixed Assets	\$10,725.00		
Total Revenue	\$2,442,309.25	Total Expenses	\$1,599,943.32
Beginning Balance 12/1/2020	\$514,865.23		
FY2021 Revenues	\$2,442,309.25		
FY2021 Expenses	\$1,599,943.32		
Ending Balance 11/30/2021	\$1,357,231.16		
Net Income	\$842,365.93		

ROSS COUNTY FAIR 2021 ADMISSIONS

DAILY GATE TICKET SALES:	GENERAL - \$5		SENIOR - \$4		TOTAL
SUNDAY 8/8 (Sunny mid-upper 80s)	1,344	\$6,722	297	\$1,188	\$7,910
MONDAY 8/9 (Sunny mid-upper 80s)	2,570	\$12,852	252	\$1,008	\$13,860
TUESDAY 8/10 (Sunny mid-uppers 80s)	2,109	\$10,545	393	\$1,572	\$12,117
WEDNESDAY 8/11 (Sunny mid-upper 80s)	2,338	\$11,688	376	\$1,504	\$13,192
THURSDAY 8/12 (Sunny 94/heat index 105)	1,325	\$6,626	0	\$0	\$6,626
FRIDAY 8/13 (Sunny 90s/T-storm at 5 pm)	2,217	\$11,083	126	\$503	\$11,586
SATURDAY 8/14 (Partly sunny 81/threat of storm)	4,207	\$21,035	302	\$1,208	\$22,243
ADVANCE	285	\$1,425	8	\$32	\$1,457
TOTAL GATES	16,395	\$ 81,976	1,754	\$ 7,015	\$88,991

2019 Daily Admissions:	18,323	2,328	\$100,925
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SEASON TICKET SALES:

\$15 SENIOR - ALL	213	\$	3,195
\$25 ADULT - GATE	341	\$	8,530
\$25 ADULT - CAMPING	2814	\$	70,350
\$25 ADULT - OFFICE	344	\$	8,600
\$25 ADULT - CONCESSION/VENDOR	48	\$	1,200
	3760	\$	91,875

2021 TOTAL ADMISSION REVENUE	\$ 180,866
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TICKET RECAP

	2018	2019	2021	Prior Yr. Variance
General - Daily	16,788	18,323	16,395	(1,928)
General - Season	3,562	3,581	3,547	(34)
Senior - Daily	2,109	2,328	1,754	(574)
Senior - Season	267	218	213	(5)
Paid Admissions:	\$185,435	\$193,723	\$180,866	-\$12,857

**Jr. Fair only in 2020, no paid admissions.

2021 GRANDSTAND ENTERTAINMENT

SATURDAY AUGUST 7TH - ANTIQUE TRACTOR PULLS

Entry Fees	\$1,040.00	Promoter	\$0.00
Sponsorships	<u>\$0.00</u>		
		EXPENSES	\$0.00
REVENUES	\$1,040.00	PROFIT	\$1,040.00

MONDAY AUGUST 9TH - TRUCK PULL

Gate Sales	\$4,277.00	Sanction fees	\$1,250.00
Pit passes	\$3,720.00	Track Boss (sled)	\$1,425.00
Entry Fees	\$825.00	Tickets & Gates	\$1,287.50
Sponsorship	<u>\$1,000.00</u>	Lights	\$195.56
		Payouts	<u>\$6,100.00</u>
REVENUES	\$9,822.00	EXPENSES	\$10,258.06
		PROFIT	(\$436.06)

TUESDAY AUGUST 10TH - JUNIOR FAIR NIGHT

Gate Sales	<u>\$5,898.00</u>	Ross Co. Junior Fair	\$1,966.00
		Calf Scramble Comm.	\$1,966.00
		Tickets & Gates	<u>\$662.50</u>
REVENUES	\$5,898.00	EXPENSES	\$4,594.50
		PROFIT	\$1,303.50

WEDNESDAY AUGUST 11TH - MOTO CROSS

Gate Sales	\$3,367.00	Event Promotor	\$4,000.00
Pit Passes	\$7,650.00	Tickets & Gates	\$1,287.50
Sponsor	<u>\$1,000.00</u>	Lights	<u>\$195.56</u>
REVENUES	\$12,017.00	EXPENSES	\$5,483.06
		PROFIT	\$6,533.94

2021 GRANDSTAND ENTERTAINMENT

THURSDAY AUGUST 12TH - Sweet Tea Trio & Nashville Crush Concert

Gate Sales	\$0.00	Sweet Tea Trio	\$4,000.00
Sponsor	<u>\$1,000.00</u>	Nashville Crush	\$2,000.00
		Stage, Sound & Lighting	\$4,000.00
		Food for bands	<u>\$221.00</u>
REVENUES	\$1,000.00	EXPENSES	\$10,221.00
		PROFIT	(\$9,221.00)

FRIDAY AUGUST 13TH - AUTO CROSS

Gate Sales	\$9,742.00	Jeremy Forcum	\$3,250.00
Pit Passes	\$15,931.00	Lights	\$195.56
Sponsor	<u>\$1,250.00</u>	Tickets & Gates	\$1,287.50
		Skid Steer & Wrecker	<u>\$1,542.14</u>
REVENUES	\$26,923.00	EXPENSES	\$6,275.20
		PROFIT	\$20,647.80

SATURDAY AUGUST 14TH - DEMO DERBY

Gate Sales	\$21,590.00	Smash It Demo Derby	\$3,500.00
Pit Passes	\$42,466.00	Purses	\$7,800.00
Sponsor	<u>\$1,000.00</u>	Lights	\$195.56
		Skid Steer & Wrecker	\$1,542.14
		Tickets & Gates	<u>\$1,287.50</u>
REVENUES	\$65,056.00	EXPENSES	\$14,325.20
		PROFIT	\$50,730.80

SATURDAY AUGUST 15TH - KIDDEE TRACTOR PULLS

Sponsor	<u>\$500.00</u>	Greenfield Antique Tractor Club	<u>\$500.00</u>
REVENUES	\$500.00	EXPENSES	\$500.00
		PROFIT	\$0.00

SATURDAY AUGUST 15TH - FIREWORKS

Sponsors	<u>\$5,000.00</u>	Hamburg Fireworks	<u>\$5,000.00</u>
REVENUES	\$5,000.00	EXPENSES	\$5,000.00
		COST	\$0.00

2021 GRANDSTAND ENTERTAINMENT RE-CAP

Saturday	Antique Tractor Pull	\$1,040.00
Monday	Truck Pull	(\$436.06)
Tuesday	Junior Fair Night	\$1,303.50
Wednesday	Moto Cross	\$6,533.94
Thursday	Concert - free	(\$9,221.00)
Friday	Auto Cross	\$20,647.80
Saturday	Demo Derby	\$50,730.80
Saturday	Fireworks	\$0.00
Saturday	Kiddee Tractor Pull	\$0.00
Misc. supplies for all events (ice)		<u>\$57.75</u>

Total Profit/Loss Grandstand Entertainment **\$70,656.73**

GRANDSTAND FUND

BEGINNING BALANCE 12/1/2020	\$108,424.93
2021 Net Grandstand Profit/Loss	\$70,656.73
Aluminum tread plate for grandstand	(\$560.00)
8 Drivers for grandstand sound	<u>(\$720.00)</u>
<i>Grandstand Account 11/30/2021</i>	\$177,801.66

2021 HARNESS RACING PROGRAM

REVENUES

OHHA 2021 OHHA Stakes Purse Supplement	\$67,996.56
Ohio Colt Racing Assoc. Harness Stakes Purses	\$19,183.95
Ohio Colt Racing Assoc. Honorarium for Gate Passes	\$400.00
Entry Fees	\$8,510.00
Pari-Mutuel Proceeds	\$190.57
Sales Tax	\$150.44
OH Fairs Fund Non-stakes Purses	\$2,363.49
OH Fairs Fund Stakes Purses	\$2,363.49
OH Fairs Fund Track Maintenance	\$590.87
Harness Program Advertising	\$0.00
Blanket Sponsors	\$600.00
Racing Program Sales	\$313.00
Refund - Harness Bond & Tax	<u>\$144.99</u>

EXPENSES

Purses	\$91,705.00
OH Colt Racing Assn. Dues	\$100.00
Pari-Mutuel Taxes	\$150.44
Winners Photos	\$130.00
Racing Bond	\$100.00
Trophy Blankets	\$651.15
Permit/Registration	\$110.00
Huffs Guide Advertising	\$200.00
Judges	\$300.00
Photo Finish	\$520.00
Announcer	\$275.00
Starting Gate	\$577.50
Clerk	\$725.00
Licenses	\$40.00
Miscellaneous supplies	\$31.08
Water Truck Driver	\$75.00
Saddle Pads	\$150.00
OHHA Membership Fee	\$25.00
USTA License Fee	\$80.00
Stone for Track	\$970.15
Microchip scanner	\$279.00
Gates for stalls	<u>\$4,903.01</u>

REVENUES

\$102,807.36

EXPENSES

\$102,097.33

PROFIT/LOSS

\$710.03

2021 OPEN CLASS EXPENSES

<u>DEPARTMENT</u>	<u>PREMIUMS</u>	<u>ENTRY FEES</u>
BEEF CATTLE	\$382.00	\$144.00
SHEEP LEAD	\$74.00	\$14.00
HORSES	\$684.00	\$678.00
POULTRY	\$134.00	\$0.00
FRUIT & VEGETABLE DISPLAYS	\$1,096.00	\$0.00
ANTIQUE FARM DISPLAYS	\$373.00	\$0.00
FLOWERS	\$1,223.00	\$0.00
HOME ARTS	\$4,328.00	\$0.00
SCHOOL DISPLAYS	<u>\$275.00</u>	<u>\$0.00</u>
TOTAL PREMIUMS	\$8,569.00	\$836.00
RIBBONS/ROSETTES	\$0.00	
TROPHIES/AWARDS	\$850.00	
JUDGES	\$2,560.00	
OTHER SUPPLIES	<u>\$82.39</u>	
TOTAL OPEN CLASS EXPENSES/ENTRIES	<u><u>\$12,061.39</u></u>	<u><u>\$836.00</u></u>

2021 JUNIOR FAIR EXPENSES

4-H PREMIUMS	\$7,107.00
TROPHIES	\$16.25
JUDGES	\$9,530.00
CONVENTION EXPENSES	\$50.00
4-H TRIPS	
4-H RECOGNITION BANQUET	
SLOGAN WINNER	
PRINTING	\$312.50
RIBBONS, PINS & PLAQUES	\$2,443.10
APPLE PIE WINNER	
DONATION FOR 4-H ENDOWMENT PLAZA	\$100.00
SHAVINGS FOR RABBIT BARN	\$850.00
TOTAL JUNIOR FAIR EXPENSES	<u>\$20,408.85</u>

2021 PAYROLL EXPENSES

		<u>TOTAL</u>
Caretaker & Maintenance Net Pay	\$45,371.28	\$45,371.28
<u>Employee Taxes</u>		
Federal, Medicare, Social Security, State and Local Taxes	\$8,185.08	<u>\$8,185.08</u>
Gross Payroll		<u><u>\$53,556.36</u></u>
<u>Employer Taxes</u>		
SS and Medicare	\$4,086.71	
Workers' Compensation	<u>\$406.50</u>	<u>\$4,493.21</u>
TOTAL PAYROLL EXPENSES		\$58,049.57

2021 SPECIAL CONTRACTS

168tickets LLC	Ticketing charges - fair	\$8,606.56
All Win Electric	Electric - hourly contract other than fair	\$19,914.10
All Win Electric	Electric - fair	\$10,000.00
Auditor - State of OH	FY 2019 & 2020 audit fees	\$69.70
Benson & Sesser	Legal Fees	\$1,670.00
Brad's Johns	Grounds trash collection & sanitation - fair	\$36,000.00
Davis Veterinary Services LLC	On-call vet services for fair	\$4,000.00
Dons Dust Control	Dust Control - fair	\$2,924.00
Elite Staffing	Temporary Office Help - fair	\$2,566.10
Expo Services LLC	Curtains - fair	\$2,800.00
First Capital Enterprises	Restrooms & building cleaning - fair	\$12,694.00
First Capital Technologies	IT software/hardware & infrastructure support	\$18,500.00
Gator's Jons	Portable sanitation - fair	\$4,000.00
Higley Tent Rental	Tent Rentals - fair	\$8,720.00
JL Uhrig & Associates	FY 2019 & 2020 audit fees	\$2,800.00
Mary Ludwick	Secretary contract	\$13,800.60
Nanette L. Clary	Treasurer contract	\$13,800.60
Navy Petty Officers	Ticket Sales, gates and parking - fair	\$18,870.00
Ross Co. Fire & Rescue Assoc.	EMS Booth Coverage - fair	\$1,500.00
Ross County Sheriff	Security - fair	\$35,000.00
Sedgwick	Workers' Compensation Administration	\$260.00
Triple Treat	Free Rides Reimbursement	\$7,875.00
Whited, Seigneur, Sams & Rahe	IRS 990 electronic filing	\$450.00
TOTAL SPECIAL CONTRACTS		\$226,820.66

2021 BANDSTAND AND GROUNDS ENTERTAINMENT

7 Mile Bluegrass	\$500.00
Adelphi Community Band - Grandstand harness races	\$300.00
Adena High School Marching Band	\$100.00
Allison Bowling ('N Step Dance Troupe)	\$100.00
Aron Jones	\$1,500.00
Chillicothe High School Marching Band	\$100.00
Belva Prichard (Fun Bunch Cloggers)	\$150.00
Great Seal of Ohio Band	\$125.00
Huntington High School Marching Band	\$100.00
Juggler Dave and Friends (Cincinnati Circus)	\$15,150.00
Leland Pike (Balloon Animals)	\$900.00
Lori Graves - Comedy	\$500.00
Majestic Theatre	\$200.00
Olivia Grabill	\$250.00
Paint Valley High School Marching Band	\$100.00
Ronnie French (Kingston Kickers)	\$150.00
Small Town Fitness	\$150.00
Southeastern High School Marching Band	\$100.00
The RecW LLC - Sound contract for fair bandstand	\$2,800.00
The Weigans	\$600.00
Unioto High School Marching Band	\$100.00
Zane Trace High School Marching Band	\$100.00

TOTAL BANDSTAND/GROUNDS ENTERTAINMENT \$24,075.00

2021 BOARD EXPENSES

2021

Rooms	
Director Expense Money	
Tickets and Registration	
Auction Item	\$100.00
TOTAL OFMA Convention Expenses	\$100.00
OFMA Membership Fee	200
OFMA District Meeting	\$260.00
Membership tickets	\$220.62
Food for meetings, trainings and workers	\$3,542.90
Sam's Club membership	\$129.00
OFMA District Queen Contest Expenses	\$140.98
TOTAL Other Expenses	\$4,493.50
TOTAL BOARD EXPENSES	<u><u>\$4,593.50</u></u>

2021 NEW EQUIPMENT PURCHASES

Husqvarna chain saw	\$557.26
Sprayer tank w/hose reel	\$1,600.00
61 ea. black plastic chairs for VIP seating	\$1,340.78
Husqvarna leaf blower	\$199.95
2009 International/Tere Bucket Truck	\$34,900.00
Leaf blower	\$269.95
TOTAL OF EQUIPMENT PURCHASES	<u><u>\$38,867.94</u></u>

2021 NON-FAIR RENTALS & INCOME

4-H HALLOWEEN CAMPOUT	\$3,569.00
BASH FOR CASH EXPENSES	\$2,388.07
BASH FOR CASH GROUNDS LEASE	\$32,140.00
BUILDING RENTALS	\$11,260.00
CAMPING	\$37,375.00
CHILLICOTHE TRADE DAY	\$20,525.00
CHILLICOTHE TRADE DAY EXPENSES	\$3,522.60
CHILLITOWN MX	\$10,000.00
CHILLITOWN MX EXPENSES	\$58,194.78
EASYRIDER RODEO	\$61,784.00
EASYRIDER RODEO EXPENSES	\$17,268.65
FED EX GROUND SERVICES	\$1,600.00
KENWORTH TRUCK COMPANY	\$112,000.00
MILLER SWAP MEET (MAR & NOV)	\$2,675.00
OFF-ROAD EXPO	\$9,875.00
OUTDOOR EXPO	\$1,350.00
SPORTS CAR CLUB OF AMERICA RALLY CROSS	\$4,200.00
SPRING AWAKENING EXPO	\$4,020.00
STAR FAMILY CIRCUS	\$750.00
ZENBINI FAMILY CIRCUS	\$1,300.00
STORAGE	\$21,900.00
	<u>\$417,697.10</u>

FAIR CAMPING & MISCELLANEOUS INCOME

FAIR CAMPING PROCEEDS	\$299,117.00
FAIR CAMPSITE MOVING FEE	\$1,675.00
FAIR CAMPSITE LATE PAYMENT FEE	\$550.00
ATM FEES COLLECTED	\$11,337.47
PROPANE	\$1,951.00
GOLF CART PERMIT FEES	\$26,350.00
SCOOTER RENTALS	\$675.00
	<u>\$341,655.47</u>

TOTAL

2021 SPECIAL EVENT REVENUE

JEEP FEST

SPONSORS	\$12,700.00	MISC SUPPLIES	\$2,194.58
BEER SALES	\$4,496.96	BEER GARDEN EXPENSES	\$2,855.90
MERCHANDISE SALES	\$4,030.00	MERCH FOR RESALE	\$3,322.25
GATES & CAMPING	\$50,120.00	ENTERTAINMENT	\$32,335.13
ST JUDE RAFFLE	\$2,075.00	SECURITY	\$2,240.00
VENDORS	\$6,275.00	ADVERTISING	\$0.00
		CAMPING PERMIT	
		SANITATION	\$1,081.16
		ELECTRICIAN	\$2,000.00
		TRASH	\$1,500.00
		GATES	\$3,500.00
		TICKETING EXPENSES	\$1,530.16
		EMS SERVICES	\$950.00
		GOLF CART RENTAL	\$0.00
		ST JUDE	\$2,075.00
			<u>\$55,584.18</u>
TOTALS	\$79,696.96	PROFIT	<u>\$24,112.78</u>

NBHA BARREL RACE

SHOW PROCEEDS	\$2,847.50	SHAVINGS	\$431.47
		PORT A POTS	\$641.82
		ENTRY FORMS/SHOW BILLS	\$21.70
TOTALS	\$2,847.50		<u>\$1,094.99</u>
		PROFIT	<u>\$1,752.51</u>

2021 CAPITAL IMPROVEMENTS

UNIOTO BOOTH DEMOLITION	\$4,731.40
UNIOTO BOOTH PURCHASE	\$5,000.00
CAMPGROUND - REPLACE 1 ROW OF ELECTRIC & WATER	\$26,854.83
ELECTRIC TRANSFORMER	\$2,689.67
FIBER LINE INSTALLATION TO GRANDSTAND & TICKET BOOTHS	\$23,076.30
GRANGE BUILDING UPGRADE	\$7,412.53
GROUNDS ASPHALT REPAIR	\$17,714.00
INSTALL NEW MANURE PIT AT HORSE BARN	\$5,550.03
ODA GRANT - RABBIT/POULTRY SHOW ARENA	\$12,145.00
TOTAL	<u>\$105,173.76</u>

2021 RENTALS & LEASES

168TICKETS LLC	TICKET EQUIPMENT	\$1,650.00
EAGLE GOLF CARTS	GOLF CARTS	\$8,009.00
GORDON FLESCH CO	COPIER	\$1,661.76
NEW EQUIPMENT LEASING	FERRIS MOWER	\$3,138.15
R & J MEDICAL	SCOOTERS	\$1,550.00
SPECIAL EVENT COMM	RADIOS	\$1,580.00
UNITED RENTALS	BOOM	\$2,482.80
USPS	PO BOX	\$92.00
WAGNER RENTAL & SUPPLY	LIGHT PLANTS	\$2,346.75
TOTAL		<u>\$22,510.46</u>

2021 REFUNDS & REIMBURSEMENTS

168TICKETS LLC	JEEP FEST REIMBURSEMENT	\$24.00
ANDREA KEMPTON	FAIR CAMPING REIMBURSEMENT	\$75.00
BROOKE MILLER	FAIR CAMPING REIMBURSEMENT	\$75.00
CASSIE JOHNSON	FAIR CAMPING REIMBURSEMENT	\$245.00
DAVID COLLINS	FAIR CAMPING REIMBURSEMENT	\$25.00
HEATH RADER CONCESSIONS	OVERPAYMENT OF VENDOR SPOT	\$701.00
IRONSIDE SOCIAL RIDERS	BUILDING DEPOSIT REFUND - COV	\$250.00
JOHN STEVENS	FOOD VENDOR PRIVILEGE	\$1,041.00
JUSTIN GILMORE	FAIR CAMPING REIMBURSEMENT	\$75.00
KACEY SHAFFER	FAIR CAMPING REIMBURSEMENT	\$25.00
KARLTON WHEELER	CELL PHONE PURCHASE	\$82.92
KARLTON WHEELER	CASE FOR CELL PHONE	\$67.02
KRYSTLE THOMPSON	FAIR CAMPING REIMBURSEMENT	\$75.00
P RYAN MORRIS	FAIR CAMPING REIMBURSEMENT	\$75.00
PATRICIA MOODY	FAIR CAMPING REIMBURSEMENT	\$270.00
RICHARD STARR	FAIR CAMPING REIMBURSEMENT	\$245.00
ROBERT STANHOPE	FAIR CAMPING REIMBURSEMENT	\$75.00
SAMANTHA MALONE	FAIR CAMPING REIMBURSEMENT	\$245.00
TAMELA BOLTE	FAIR CAMPING REIMBURSEMENT	\$75.00
TOTAL		<u>\$3,745.94</u>

2021 TENT RENTALS - FAIR

TICKETS - GATE 1	10X10 FAIR FRAME	
TICKETS - GATE 1	10X10 FAIR FRAME	
TICKETS - GATE 2	10X10 FAIR FRAME	
LIVESTOCK CHECK IN/PIT GATE	12X12 CANOPY	
TRACK TUNNEL GATE	12X12 CANOPY	
Y GATE	12X12CANOPY	
GRANDSTAND PIT	12X12 CANOPY	
DOG SHOW	12X12 CANOPY	
FLOWER BUILDING	15x20 CANOPY	
EAST OF HORSE TRACK - VET	15x20 CANOPY	
NORTH SIDE OF HOG BARN	4 EA. 15X15 POLE TENT W/3 CURTAINED SIDES	
NEW RIDE AREA	20X40 POLE TENT	
JD EQUIPMENT	20X20 POLE TENT W/CURTAINS	
SO OH EQUIPMENT	20X20 POLE TENT W/CURTAINS	
ODOT	20X20 POLE TENT W/CURTAINS	
MAIN PARKING LOT	20X20 POLE TENT	
ANTIQUE TRACTOR	20X20 POLE TENT W/CURTAINS	
JACK'S EQUIPMENT	20X20 POLE TENT W/CURTAINS	
BANDSTAND	20X20 POLE TENT	
CATTLEMENS - SHOW ARENA	20X20 FRAME	
MAJOR SPONSORS - SHOW ARENA	20X20 FRAME	
COUNTY ENGINEER	20X30 FRAME W/CURTAINS	
CALF SCRAMBLE - BEEF BARN	30X40 POLE TENT	
EAST OF RACE HORSE TRACK - STALLS	4 - 30X70 POLE TENT/\$650 EA	
PICNIC AREA BY GRANDSTAND	40X60 POLE TENT	
TOTAL		<u>\$8,720.00</u>

2021 REIMBURSEMENTS & REFUNDS RECEIVED

ROSS COUNTY ENGINEER	REFUND FOR BUCKET TRUCK PURCHASE	\$17,450.00
FINET	REFUND OF PCI NON-COMPLIANCE FEES	\$490.00
OH BUREAU OF WORKERS COMPEN.	EMPLOYER PREMIUM REFUND	\$1,765.46
SAM'S CLUB	REFUND OF SALES TAX	\$2.39
TRIPLE TREAT SHOWS	GOLF CART RENTAL - FAIR	\$300.00
R & J MEDICAL SERVICES	REFUND OF DEPOSIT FOR SCOOTERS	\$550.00
CENTRAL OH TRUCK PULLERS	REFUND FOR OVERPAYMENT OF FAIR TRI	\$100.00
TRIPLE TREAT SHOWS	RIDE WRISTBANDS	<u>\$34,050.00</u>
TOTAL		<u>\$54,707.85</u>

2021 ADVERTISING

NEWSPAPER:

Legal Advertising	\$93.50	
Chillicothe Gazette - Fair	<u>\$2,940.12</u>	
		\$3,033.62

RADIO AND TELEVISION:

iHeartmedia (WKKJ)	\$4,006.00	
Total Media WCJO/WKOV (Jackson)	\$819.00	
WNVU (Greenfield)	<u>\$800.00</u>	
		\$5,625.00

OTHER ADVERTISING:

Gazette Digital Advertising	<u>\$334.00</u>	
		<u>\$334.00</u>

TOTAL ADVERTISING

\$8,992.62

2021 SPONSORSHIPS

FREE RIDE DAY:

Adena Health System	\$ 7,500.00	\$ 7,500.00
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DAILY SPONSORS:

Kenworth	\$2,000.00	
Riffle Machine Works	\$2,000.00	
Chillicothe VA Medical Center	\$1,000.00	
Gerber Insurance Services	\$2,000.00	
Farm Credit Mid-America	\$2,000.00	\$9,000.00

OTHER SPONSORSHIPS:

Atomic Credit Union - Friend of the Fair	\$250.00	
Buckeye Metal Sales - Friend of the Fair	\$250.00	
Buckskin Harvest & More - Friend of the Fair	\$250.00	
Chillicothe Carpet - Fireworks Sponsor	\$1,000.00	
Clear-Site Vision - Friend of the Fair	\$250.00	
County Sanitary Service - Friend of the Fair	\$250.00	
DLZ of Ohio, Inc. - Fireworks Sponsor	\$1,000.00	
Dr. Jennifer Bullock - Friend of the Fair	\$250.00	
Dr. Patricia Haller - Motocross Sponsor	\$1,000.00	
Edward Jones - Fireworks Sponsor	\$1,000.00	
G & J Pepsi - Friend of the Fair	\$250.00	
Globe Furniture - Friend of the Fair	\$250.00	
Herbie Strange - State Farm - Demo Derby Sponsor	\$1,000.00	
Hometown Chevrolet - Concert Sponsor	\$1,000.00	
John Stevison - Friend of the Fair	\$250.00	
Kingston National Bank - Electronic Sign (year 5 of 5)	\$3,000.00	
Main & High Shortstop - Autocross Sponsor	\$1,000.00	
Main & High Shortstop - Friend of the Fair	\$250.00	
Ohio Christian University - Fireworks Sponsor	\$1,000.00	
Ohio Health Corporation - Friend of the Fair & Weekly Schedule	\$1,000.00	
River's Edge Orthodontics - Kiddee Tractor Pull Sponsor	\$500.00	
Roman Family Healthcare - Truck & Tractor Pull Sponsor	\$1,000.00	
SVG GM & Toyota - Fireworks Sponsor	\$1,000.00	
Whited, Seigneur, Sams & Rahe - Friend of the Fair	\$250.00	\$17,250.00

TOTAL OF SPONSORSHIPS

\$33,750.00

2021 DONATIONS

Public Entities Pool of OH	PEP Grant proceeds	\$1,000.00
Drake's Concessions	Donation	\$207.00
Miller Automotive Swap	Donation for PA system repair	\$250.00
Fair Camping Proceeds	Donation	\$85.00
Adena Health System	Donation for purchase of hand sanitizer units	\$2,187.50
Charles Ortman	Non-restricted donation	\$400.00
Carmi & Clark Jones	Donation for bench	\$446.00
Dolores Frey	Donation for bench	\$223.00
Nancy Jones	Donation for benches	\$446.00
Terry Frey Jr.	Donation for bench	\$223.00
Higley Tent Rental	Donation for bench	\$446.00
Buckskin Township - Ross Co.	Donation for bench	\$446.00
Hirsch Fruit Farm	Donation for bench	\$446.00
Peggy D Gray	Donation for bench	\$446.00

TOTAL DONATIONS**\$7,251.50****2021 SPECIAL ADVERTISING - SIGNAGE**

Coppel Coal	\$125.00	Homeland Credit Union	\$100.00
WKKJ/iHeart Media	\$250.00	Gatti's Pizza	\$250.00
Vinton County National Bank	\$200.00	Neil Coleman Insurance	\$278.00
McDonald's	\$250.00	Garman Feed & Supply	\$100.00
LCNB National Bank	\$250.00	Printex	\$100.00
Haller Funeral Home	\$250.00	So Ohio Monument	\$100.00
Mark Porter Ford	\$250.00	B & B Roofing	\$303.00
Lansing Insurance	\$250.00	Prater Concessions	\$500.00
So Ohio Equipment	\$250.00	Kennedy Upperman Dentistry	\$303.00
Nutrien Ag Solutions	\$500.00	Mares Cares Counseling	\$125.00
Corky Que	\$250.00	Ohio Univ. - Chillicothe	\$125.00
Quality Paving	\$490.00	Adena Health System	\$415.00
Whit's	\$500.00	Quality Accounting & Taxes	\$303.00
Chillicothe Monument	\$250.00	Pickaway-Ross JVSD	\$278.00
Herr Foods	\$303.00	Ware Funeral Home	\$250.00
Ritchies Food Distributors	\$250.00	Shawnee Lanes	\$303.00
Oakview Dermatology	\$303.00	Tumbleweed Inc.	\$303.00
Homeland Credit Union	\$178.00	Affordable Air	\$125.00
Becky's Hybrids	\$125.00	Georgia Pacific	\$303.00
Sunrush Construction	\$125.00	Old Canal Stop	\$250.00
Buckeye Propane	\$250.00		

TOTAL ADVERTISING**\$10,413.00****TOTAL OF DONATIONS AND SPECIAL ADVERTISING****\$17,664.50**

2021 CONCESSIONS & VENDORS

CONCESSIONS AND BUILDING VENDORS:

Food Vendors	\$38,519.03	
Merchandise Vendors	\$8,191.00	
Commercial Building	\$16,855.00	
Horizon Building	\$2,500.00	
Multi-Purpose Building	\$11,883.00	
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		<u><u>\$77,948.03</u></u>

GROUNDS VENDORS:

Terry Rothwell	\$225.00	
Ricer Equipment	\$225.00	
Reiterman Feed & Supply	\$225.00	
Travis Grubb	\$225.00	
Houser & Son Farm Equipt.	\$275.00	
Southern OH Equipment	\$225.00	
Apple Farm Service	\$225.00	
Paint Creek Supply	\$300.00	
Gator's Jons	\$3,840.00	
Ohio Dept. of Transportation	\$225.00	
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		<u><u>\$5,990.00</u></u>

TOTAL CONCESSIONS AND VENDORS

\$83,938.03

2021 CONCESSIONS AND VENDORS

RIDES, GAMES, SHOWS:

CSL Concession	Laser Tag	\$405.00	
Albanese, Mike	6 Games	\$2,350.00	
John Grenko	Pony Rides	\$225.00	
Triple Treat Shows	6 Games	\$2,700.00	
Triple Treat Shows	Rides	\$32,921.00	
		<u> </u>	<u>\$38,601.00</u>

TENTS:

Ohio Department of Transportation	20x20	\$200.00	
Southern Ohio Equipment	20x20	\$200.00	
		<u> </u>	<u>\$400.00</u>

ELECTRIC HOOK-UPS:

All Concessions & Exhibitors		\$7,615.00	
		<u> </u>	<u>\$7,615.00</u>

TRASH FEES:

All Concessions & Exhibitors		\$3,270.00	
		<u> </u>	<u>\$3,270.00</u>

LIABILITY INSURANCE:

All Concessions & Exhibitors		\$2,100.00	
		<u> </u>	<u>\$2,100.00</u>

TOTAL			<u><u>\$51,986.00</u></u>
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FY 2021 FUNDING RECAP

BEGINNING BALANCE 12/1/2020	\$514,865.23
2021 INCOME	\$2,442,309.25
2021 EXPENSES	\$1,599,943.32
ENDING BALANCE 11/30/2021	<u>\$1,357,231.16</u>

FUNDS ON DEPOSIT 11/30/2021

KINGSTON NATIONAL BANK - Checking	\$24,708.11
OUTSTANDING CHECKS	\$6,849.07
KINGSTON NATIONAL BANK - Money Market	\$1,338,872.12
PETTY CASH	\$500.00
ATM	\$0.00
TOTAL OF FUNDS ON DEPOSIT	<u>\$1,357,231.16</u>

FUND BALANCES 11/30/2021

GENERAL OPERATING FUND	\$1,028,149.50
STATE FUNDS	\$0.00
OH DEPT. OF AGRICULTURE - CAPITAL IMPR. GRANT (POULTRY/RABBIT ARENA)	\$150,000.00
GRANDSTAND FUND	\$179,081.66
TOTAL OF ACCOUNTS	<u>\$1,357,231.16</u>

LOANS OUTSTANDING 11/30/2021

KINGSTON NATIONAL BANK #112896 (POULTRY/RABBIT ARENA - 11/19/2021)	\$160,500.00
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YEAR	REVENUES	EXPENSES	SEASON		OPEN CLASS	JUNIOR FAIR	HARNESS RACING NET INCOME	AG SOCIETY MEMBERSHIPS
			GATE	PASSES				
2021	\$1,943,309.25	\$1,100,943.32	18,149	3,760	\$12,061.39	\$20,408.85	\$710.03	148
*2020	\$471,079.75	\$647,053.23	N/A	N/A	\$4,140.41	\$14,134.91	\$7,966.25	260
*Covid 19 Pandemic (Jr. Fair Only - no gates)								
2019	\$1,665,517.38	\$1,532,076.16	20,651	3,799	\$15,062.86	\$28,729.01	\$900.17	141
2018	\$1,723,716.07	\$1,646,390.01	18,897	3,829	\$18,060.62	\$28,528.40	(\$1,400.57)	60
2017	\$1,712,639.69	\$1,723,008.43	18,218	3,237	\$18,895.66	\$25,415.90	\$1,705.96	200
2016	\$1,558,003.62	\$1,524,834.31	18,674	3,295	\$19,946.20	\$26,501.37	\$2,612.93	1470
2015	\$1,860,219.43	\$1,815,293.05	21,749	3,379	\$12,829.60	\$29,135.37	\$4,461.26	765
2014	\$1,775,114.57	\$1,778,726.43	23,636	3173	\$12,082.00	\$33,933.91	\$1,785.53	242
2013	\$1,361,425.78	\$1,261,598.95	17,168	3,434	\$17,391.16	\$25,302.68	\$350.78	140
2012	\$1,068,701.09	\$1,188,881.60	22,553	3,165	\$18,035.21	\$26,981.63	(\$2,148.18)	316
2011	\$1,068,281.75	\$954,114.30	25,340	3,168	\$19,766.07	\$27,727.92	(\$1,988.41)	83
2010	\$1,008,719.19	\$973,167.39	23,242	3,119	\$17,636.83	\$25,128.21	(\$2,932.48)	134
2009	\$1,039,177.93	\$994,308.22	25,244	2,962	\$20,386.19	\$30,338.89	(\$1,424.82)	71
2008	\$1,027,874.30	\$925,223.86	28,423	2,948	\$19,635.86	\$28,724.55	(\$3,570.36)	49
2007	\$1,038,540.87	\$979,846.88	25,420	2,777	\$22,183.08	\$26,586.99	(\$3,810.93)	50
2006	\$1,001,461.55	\$966,023.88	26,873	2,691	\$21,335.25	\$31,248.42	\$439.38	209
2005	\$1,472,014.18	\$1,527,723.69	28,127	2,643	\$21,599.45	\$28,526.16	(\$3,533.94)	49
2004	\$1,022,758.84	\$1,010,432.37	30,223	2,646	\$17,779.32	\$29,307.79	(\$3,683.11)	39