



Ross County Agricultural Society

2019 Annual Financial Statement

December 1, 2018 – November 30, 2019

75th
ROSS

County Fair

AUGUST 3 -10, 2019

***"75 YEARS, SAY IT ISN'T SO!
ROSS COUNTY FAIR,
WE LOVE WATCHING YOU GROW!"***

-AMERICAN MADE 4-H CLUB

ATM ATM ATM

TICKETS

ROSS COUNTY AGRICULTURAL SOCIETY

2019 ANNUAL FINANCIAL STATEMENT

TABLE OF CONTENTS

	<u>Page</u>
Financial Statement	1
Admissions	2
Grandstand Entertainment	3-5
Harness Racing	6
Open Class	7
Junior Fair	8
Payroll & Contracts	9
Bandstand & Grounds Entertainment	10
Board Expenses	11
Non-Fair Income, Fair Camping & Special Events	12
Capital Improvements, Leases & Reimbursements	13
Tent Rentals & Miscellaneous Refunds	14
Advertising	15
Sponsorships, Donations and Special Advertising	16
Fair Concessions & Vendors	17-18
FY2019 Funding Re-cap	19
Annual Comparisons 2003-2019	20

Ross County Agricultural Society
Income and Expenses
Fiscal Year 2019
December 2018 - November 2019

Income		Expenses	
1.1110 Taxes - Harness Racing	\$191.60	2.4030 Payroll Expenses	\$45,567.94
1.1112 Sales Tax	\$1,363.65	2.4031 Payroll Taxes (Employee)	\$8,516.03
1.1220 Season Ticket Sales	\$69,528.00	2.5000 Payroll Taxes	\$5,152.77
1.1230 Gate Ticket Sales	\$90,728.00	2.6110 Board Expenses	\$21,625.45
1.1231 Advance Ticket Sales	\$885.00	2.6140 Dues & Permits	\$531.00
1.1240 Grandstand Ticket Sales	\$86,878.00	2.6410 Office Supplies	\$10,609.75
1.1290 Sr. Citizen Ticket Sales	\$12,582.00	2.6411 Postage	\$1,889.88
1.1310 Concession Proceeds (Food)	\$39,890.60	2.6421 Fuel	\$10,120.67
1.1311 Concession Proceeds (Non-Food)	\$6,894.00	2.7110 Electric	\$176,387.98
1.1330 Building Space Rental - fair	\$30,561.00	2.7130 Propane	\$2,483.55
1.1340 Ground Space Rental - fair	\$6,075.00	2.7140 Water	\$20,105.33
1.1341 Tent Rentals	\$840.00	2.7150 Telephone & Internet	\$10,206.29
1.1345 Scooter Rental	\$400.00	2.7210 Harness Racing Taxes	\$191.60
1.1350 Rides & Games Rentals	\$35,281.24	2.7220 Harness Racing Purses	\$86,606.00
1.1391 Vendor Insurance Fee	\$1,890.00	2.7260 Harness Racing Officials	\$4,616.51
1.1510 Harness Racing Fees	\$7,375.00	2.7290 Other Harness Racing Exp.	\$4,719.61
1.1520 Harness Racing Pari-Mutual Proceeds	\$152.96	2.7310 Legal Fees	\$4,320.00
1.1530 Harness Racing Program Adv.	\$25.00	2.7320 Audit Fees	\$5,151.70
1.1590 Harness Racing - Other Income	\$17,384.00	2.7340 Grandstand Entertainment	\$46,792.00
1.1710 Electric Service Charges - Fair	\$7,945.00	2.7341 Band./Grounds Entertain.	\$27,117.97
1.1720 Propane Sales	\$2,592.00	2.7390 Other Contracted Services	\$128,794.80
1.1790 Trash Fees - Fair	\$3,350.00	2.7391 Contracts - Secretary/Treas.	\$26,200.00
1.1810 Entry Fees - Fair	\$7,750.00	2.7410 Security	\$35,000.00
1.1820 Agr. Society Membership Fees	\$705.00	2.7430 Computer Services/Website	\$1,871.64
1.1891 ATM Fees Collected	\$8,402.50	2.7440 Sanitation	\$19,201.84
1.1910 Non-Fair Camping Fees	\$18,305.00	2.7460 Trash	\$13,567.21
1.1920 Non-Fair Building Rentals	\$25,550.00	2.7480 Sales Tax Remittance	\$1,575.84
1.1930 Fair Camping Fees	\$296,468.00	2.7510 Legal Advertising	\$1,370.40
1.1935 Fair Campsite Moving Fee	\$700.00	2.7520 Newspaper Advertising	\$1,494.82
1.1940 Golf Cart Permit Fees	\$25,250.00	2.7530 Radio/TV Advertising	\$5,499.00
1.1960 Storage Fees	\$18,810.00	2.7590 Other Advertising	\$4,390.01
1.1990 Other Non-Fair Income	\$33,191.96	2.7591 Non-Fair Advertising	\$179.60
1.1991 Easy Riders Rodeo Rental	\$66,761.28	2.7610 Equipment Repairs	\$15,310.77
1.1992 Chillitown MX Rental	\$22,472.70	2.7630 Building Maint. & Site Repairs	\$39,570.73
1.1993 4-H Halloween Campout Rental	\$4,253.00	2.7631 Grandstand Repairs	\$10,284.00
1.1994 Chillicothe Trade Days	\$10,646.38	2.7700 Ins. - Property/Auto/Liability	\$20,670.00
1.2110 Ohio Fair Funds (General)	\$913.76	2.7870 Equipment Rentals - Fair	\$25,558.63
1.2130 Ohio Fair Funds (Non-stakes Purses)	\$5,283.74	2.7871 Equipment Leases	\$3,574.80
1.2140 Ohio Fair Funds (Stakes Purses)	\$68,571.59	2.7900 Capital Improvements	\$183,041.83
1.2150 Ohio Fair Funds (Junior Fair Aid)	\$4,131.59	2.7940 Equipment Purchases	\$2,662.00
1.2200 Ross County Aid	\$53,300.00	2.9110 Open Class Judges	\$3,885.00
1.3130 Fair Sponsorships	\$19,480.00	2.9130 Open Class Premiums	\$4,220.36
1.3141 Advertising Proceeds	\$5,350.00	2.9135 Open Class Premiums - State	\$6,500.00
1.3195 Jeep Fest Proceeds	\$110,878.02	2.9190 Open Class Expenses - Other	\$457.50
1.3196 NBHA Barrel Race Proceeds	\$2,456.50	2.9225 Jeep Fest Expenses	\$61,371.11
1.3202 Refunds - Triple Treat Wristbands	\$36,675.00	2.9226 NBHA Barrel Race Expenses	\$404.64
1.3210 Donations	\$1,761.00	2.9310 Junior Fair Judges	\$9,955.00
1.3291 Refunds	\$5,657.17	2.9320 Jr. Fair Premiums	\$3,650.55
1.3293 NSF Check Fees	\$150.00	2.9321 Jr. Fair Premiums - State	\$5,000.00
1.3295 Overpayments	\$2,234.58	2.9390 Junior Fair Expenses - Other	\$10,123.46
1.3297 Credit Card Convenience Fees	\$7,081.04	2.9600 Office Change	\$42,500.00
1.3500 Change/Cash on Hand - Refunds	\$42,500.00	2.9601 ATM Change	\$307,500.00
1.3501 ATM Settlement	\$307,500.00	2.9711 Bank Fees	\$16.50
1.3600 Interest	\$8,390.52	2.9715 Credit Card Fees	\$4,929.97
1.3900 Sale of Fixed Assets	\$1,125.00	2.9790 Refunds & Reimbursements	\$2,072.12
		2.9791 NSF Check Fees Paid	\$60.00
		2.9792 Reimb. - Triple Treat Wrist.	\$36,900.00
Total Income	\$1,665,517.38	Total Expenses	\$1,532,076.16
Beginning Balance 12/1/2018	\$557,397.49		
FY2019 Income	\$1,665,517.38		
FY2019 Expenses	\$1,532,076.16		
Ending Balance 11/30/2019	\$690,838.71		

**ROSS COUNTY FAIR
2019 ADMISSIONS**

DAILY GATE TICKET SALES:	GENERAL - \$5		SENIOR - \$4		TOTAL
SUNDAY 8/4	1,529	\$7,647	347	\$1,388	\$9,035
MONDAY 8/5	2,914	\$14,569	415	\$1,660	\$16,229
TUESDAY 8/6	1,887	\$9,436	411	\$1,644	\$11,080
WEDNESDAY 8/7	2,336	\$11,678	482	\$1,928	\$13,606
THURSDAY 8/8	1,803	\$9,015	0	\$0	\$9,015
FRIDAY 8/9	3,664	\$18,322	331	\$1,324	\$19,646
SATURDAY 8/10	3,959	\$19,794	334	\$1,336	\$21,130
ADVANCE	231	\$1,152	8	\$32	\$1,184
TOTAL GATES	18,323	\$ 91,613	2,328	\$ 9,312	\$100,925

2018 Daily Admissions:	16,788	2,109	\$92,375
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SEASON TICKET SALES:

\$15 SENIOR - ALL	218	\$3,270
\$25 ADULT - GATE	343	\$8,578
\$25 ADULT - CAMPING	2,893	\$72,325
\$25 ADULT - OFFICE	295	\$7,375
\$25 ADULT - CONCESSION	50	\$1,250
	3,799	\$92,798

2019 TOTAL ADMISSION REVENUE	\$193,723.00
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TICKET RECAP

	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>Prior Yr. Variance</u>
General - Daily	18,218	16,788	18,323	1,535
General - Season	3,237	3,562	3,581	19
Senior - Daily	3,456	2,109	2,328	219
Senior - Season	276	267	218	(49)
Paid Admissions:	\$193,937	\$185,435	\$193,723	\$8,288

2019 GRANDSTAND ENTERTAINMENT

SATURDAY AUGUST 3RD - ANTIQUE TRACTOR PULLS			
Entry Fees	\$1,380.00	Promoter	\$0.00
Sponsorships	<u>\$0.00</u>		
		EXPENSES	\$0.00
REVENUES	\$1,380.00	PROFIT	\$1,380.00

MONDAY AUGUST 5TH - TRUCK PULL			
Gate Sales	\$3,864.00	COTPC - sanction fee	\$700.00
Pit passes	\$2,670.00	Track Boss (sled)	\$1,375.00
Entry Fees	\$1,125.00	Tickets & Gates	\$1,100.00
Sponsorship	<u>\$1,500.00</u>	Lights	\$149.20
		Payouts	\$6,775.00
		Director, Clerk & Technician	<u>\$550.00</u>
REVENUES	\$9,159.00	EXPENSES	\$10,649.20
		PROFIT	(\$1,490.20)

TUESDAY AUGUST 6TH - JUNIOR FAIR NIGHT			
Gate Sales	<u>\$6,429.00</u>	Ross Co. Junior Fair	\$2,143.00
		Calf Scramble Comm.	\$2,143.00
		Pie Donation	\$50.00
		Tickets & Gates	<u>\$600.00</u>
REVENUES	\$6,429.00	EXPENSES	\$4,936.00
		PROFIT	\$1,493.00

WEDNESDAY AUGUST 7TH - MOTO CROSS			
Gate Sales	\$3,248.00	Event Promotor	\$0.00
Pit Passes	<u>\$5,930.00</u>	Tickets & Gates	\$1,100.00
		Lights	<u>\$149.20</u>
REVENUES	\$9,178.00	EXPENSES	\$1,249.20
		PROFIT	\$7,928.80

2019 GRANDSTAND ENTERTAINMENT

THURSDAY AUGUST 8TH - RODEO

Gate Sales	\$5,956.00	Diamond J Rodeo	\$11,750.00
Chute Sponsors	<u>\$100.00</u>	Tickets & Gates	\$600.00
		Lights	<u>\$149.20</u>
REVENUES	\$6,056.00	EXPENSES	\$12,499.20
		PROFIT	(\$6,443.20)

FRIDAY AUGUST 9TH - AUTO CROSS

Gate Sales	\$11,031.00	Chilli Town MX	\$4,000.00
Pit Passes	<u>\$15,424.00</u>	Lights	\$149.20
		Tickets & Gates	\$1,100.00
		Skid Steer	<u>\$413.00</u>
REVENUES	\$26,455.00	EXPENSES	\$5,662.20
		PROFIT	\$20,792.80

SATURDAY AUGUST 10TH - DEMO DERBY

Gate Sales	\$16,990.00	Smash It Demo Derby	\$3,500.00
Pit Passes	\$15,336.00	Purses	\$6,500.00
Entry Fees	<u>\$3,040.00</u>	Lights	\$149.20
		Skid Steer	\$648.00
		Tickets & Gates	<u>\$1,100.00</u>
REVENUES	\$35,366.00	EXPENSES	\$11,897.20
		PROFIT	\$23,468.80

SATURDAY AUGUST 10TH - KIDDEE TRACTOR PULLS

Sponsor	<u>\$500.00</u>	Central OH Young Farmers	\$254.00
		Trophies	\$182.36
REVENUES	\$500.00	EXPENSES	<u>\$436.36</u>
		PROFIT	\$63.64

SATURDAY AUGUST 11TH - FIREWORKS

Sponsors	<u>\$2,000.00</u>	Hamburg Fireworks	<u>\$5,000.00</u>
		EXPENSES	\$5,000.00
REVENUES	\$2,000.00	COST	(\$3,000.00)

2019 GRANDSTAND ENTERTAINMENT RE-CAP

Saturday	Antique Tractor Pull	\$1,380.00
Monday	Truck Pull	(\$1,490.20)
Tuesday	Junior Fair Night	\$1,493.00
Wednesday	Moto Cross	\$7,928.80
Thursday	Rodeo	(\$6,443.20)
Friday	Auto Cross	\$20,792.80
Saturday	Demo Derby	\$23,468.80
Saturday	Fireworks	(\$3,000.00)
Saturday	Kiddee Tractor Pull	\$63.64
Misc. supplies for all events (ice)		<u>(\$45.00)</u>

Total Profit/Loss Grandstand Entertainment **\$44,148.64**

GRANDSTAND FUND

BEGINNING BALANCE 12/1/2018	\$74,560.29
2019 Net Grandstand Profit/Loss	\$44,148.64
Repairs: Grandstand Sound System	<u>\$10,284.00</u>

Balance of Grandstand Account **\$108,424.93**

2019 HARNESS RACING PROGRAM

REVENUES

OHHA 2018 ODA Supplement	\$64,800.00
Ohio Colt Racing Assoc.	\$16,050.00
Entry Fees	\$7,375.00
Pari-Mutuel Proceeds	\$152.96
Sales Tax	\$191.60
OH Fairs Fund Non-stakes Purses	\$3,771.59
OH Fairs Fund Stakes Purses	\$3,771.59
OH Fairs Fund Track Maintenance	\$1,512.15
Harness Program Advertising	\$25.00
Blanket Sponsors	\$800.00
Racing Program Sales	\$514.00
Refund from OSRC for judges	<u>\$20.00</u>

EXPENSES

Purses	\$86,606.00
OH Colt Racing Assn. Dues	\$100.00
Pari-Mutuel Taxes	\$191.60
Winners Photos	\$120.00
Racing Bond	\$200.00
Trophy Blankets	\$0.00
Permit/Registration	\$110.00
Huffs Guide Advertising	\$200.00
Judges	\$700.00
Photo Finish	\$900.00
Announcer	\$525.00
Starting Gate	\$1,102.50
Clerk	\$725.00
Licenses	\$60.00
Tents	\$1,950.00
Tractor Driver	\$150.00
Program printing	\$957.75
Saddle Pads	\$150.00
OHHA Membership Fee	\$25.00
USTA License Fee	\$80.00
Pari-Mutuel Wagering Svcs.	\$184.01
Stone for Track	<u>\$3,046.86</u>

REVENUES **\$98,983.89**

EXPENSES **\$98,083.72**

PROFIT/LOSS **\$900.17**

2019 OPEN CLASS EXPENSES

<u>DEPARTMENT</u>	<u>PREMIUMS</u>	<u>ENTRY FEES</u>
BEEF CATTLE	\$392.00	\$159.00
SHEEP LEAD	\$102.00	\$22.00
HORSES	\$724.00	\$819.00
POULTRY	\$263.00	\$244.00
FRUIT & VEGETABLE DISPLAYS	\$1,177.00	\$0.00
ANTIQUÉ FARM DISPLAYS	\$369.00	\$0.00
FLOWERS	\$1,233.00	\$0.00
HOME ARTS	\$5,549.00	\$0.00
RABBIT	\$0.00	\$461.00
HOG	\$0.00	\$500.00
TOTAL PREMIUMS	\$9,809.00	\$2,205.00
RIBBONS/ROSETTES	\$0.00	
TROPHIES/AWARDS	\$975.86	
JUDGES	\$3,885.00	
OTHER SUPPLIES	\$393.00	
TOTAL OPEN CLASS EXPENSES/ENTRIES	<u>\$15,062.86</u>	<u>\$2,205.00</u>

2019 JUNIOR FAIR EXPENSES

4-H PREMIUMS	\$7,890.00
FFA PREMIUMS	\$109.00
FCCLA PREMIUMS	\$35.00
JUDGES	\$9,955.00
CONVENTION EXPENSES	\$552.00
4-H TRIPS	\$1,100.00
4-H RECOGNITION BANQUET	\$2,500.00
SLOGAN WINNER	\$25.00
PRINTING	\$336.00
RIBBONS, PINS & PLAQUES	\$4,412.51
APPLE PIE WINNER	\$50.00
DONATION FOR 4-H ENDOWMENT PLAZA	\$500.00
SHAVINGS FOR RABBIT BARN	\$90.75
VET FOR FAIR ANIMAL TESTING	<u>\$1,173.75</u>
TOTAL JUNIOR FAIR EXPENSES	<u><u>\$28,729.01</u></u>

2019 PAYROLL EXPENSES

		<u>TOTAL</u>
Caretaker & Maintenance Net Pay	\$45,567.96	\$45,567.96
<u>Employee Taxes</u>		
Federal, Medicare, Social Security, State and Local Taxes	\$8,516.03	<u>\$8,516.03</u>
<i>Gross Payroll</i>		<u><u>\$54,083.99</u></u>
<u>Employer Taxes</u>		
SS and Medicare	\$4,192.77	
Workers' Compensation	<u>\$960.00</u>	<u>\$5,152.77</u>
TOTAL PAYROLL EXPENSES		\$59,236.76

2019 SPECIAL CONTRACTS

Navy Petty Officers	Ticket Sales and Collection	\$16,445.00
First Capital Enterprises	Clean Grounds and Restrooms	\$33,465.00
Careworks Comp	Workers' Compensation Administration	\$345.00
Amanda Animal Hospital	On-call vet services for fair	\$1,500.00
All Win Electric	Electric - hourly contract other than fair	\$20,746.00
All Win Electric	Electric - fair	\$10,000.00
Ross Co. Fire & Rescue Assoc.	EMS Booth Coverage	\$1,000.00
Ross County Sheriff	Security during fair	\$35,000.00
Benson & Sesser	Legal Fees	\$4,320.00
Whited, Seigneur, Sams & Rahe	Review of IRS 990 prior to filing	\$100.00
168tickets LLC	Set-up fee for ticketing system	\$400.00
Mary Ludwick	Secretary	\$13,100.00
Nanette L. Clary	Treasurer	\$13,100.00
Brock Hauswirth	Maintenance during fair	\$350.00
Charles Watkins	Maintenance during fair	\$200.00
Danny Moore	Maintenance during fair	\$350.00
Brad's Johns	Fair Trash	\$16,000.00
Gator's Jons	Portable sanitation	\$4,000.00
Dons Dust Control	Dust Control	\$2,890.00
Elite Staffing	Temporary Office Help	\$2,418.80
Chillicothe Tents	Tent Rentals	\$7,135.00
Posh Event Services	Curtains for fair	\$3,000.00
Swango Cabling & Trenching	Sound technical assistance during fair	\$950.00
Triple Treat	Free Rides Reimbursement	<u>\$7,500.00</u>
TOTAL SPECIAL CONTRACTS		\$194,314.80

2019 BANDSTAND AND GROUNDS ENTERTAINMENT

Juggler Dave and Friends	\$6,000.00
Paul Pollard Productions - sound	\$3,800.00
Sweet Tea Trio	\$4,000.00
Patrick Roush Music	\$550.00
Adelphi Community Band	\$300.00
Zane Trace High School Marching Band	\$100.00
Jessica Kenney	\$1,000.00
Jacob Scally	\$600.00
Huntington High School Marching Band	\$100.00
Majestic Theatre	\$200.00
Great Seal of Ohio Band	\$125.00
Ronnie French (Kingston Kickers)	\$125.00
Lori Graves	\$500.00
Adena High School Marching Band	\$100.00
Ross County YMCA	\$100.00
Unioto High School Marching Band	\$100.00
Paint Valley High School Marching Band	\$100.00
Southeastern High School Marching Band	\$100.00
Margaret Harrison (Happy Squares)	\$125.00
Fun Bunch Cloggers	\$150.00
The Blue Leaf Band	\$550.00
Chillicothe High School Marching Band	\$100.00
Charles L Beam II - Racing Pigs	\$2,000.00
Charles L Beam - American Petting Zoo	\$5,600.00
Allison Bowling ('N Step Dance Troupe)	\$100.00
Elliott Feed & Supply - shavings	\$575.00
The Old Canal Stop - water	\$17.97

TOTAL BANDSTAND/GROUNDS ENTERTAINMENT

\$27,117.97

2019 BOARD EXPENSES

2019/2020 OHIO FAIR MANAGERS CONVENTION:

Rooms	\$5,808.00
Expense Money	\$3,654.00
Tickets and Registration - 2019	\$3,647.00
Tickets and Registration - 2020	\$3,726.00
Auction Item	\$99.00
TOTAL OFMA Convention Expenses	\$16,934.00

OFMA District Meeting	\$300.00
Director shirts & hats	\$343.96
Membership tickets	\$127.87
Nameplates	\$10.00
Christmas Party	\$1,413.26
Food for meetings, trainings and workers	\$2,356.36
Sam's Club membership	\$140.00
TOTAL Other Expenses	\$4,691.45

TOTAL BOARD EXPENSES **\$21,625.45**

2019 NEW EQUIPMENT PURCHASES

Defibrillator	\$1,119.00
Floor Cleaner	\$800.00
Pressure Washer	\$470.00
Voltage Meter	\$273.00

TOTAL OF EQUIPMENT PURCHASES **\$2,662.00**

2019 NON-FAIR RENTALS & INCOME

CAMPING	\$12,930.00
BUILDING RENTALS	\$15,250.00
MILLER SWAP MEET (MAR & NOV)	\$2,000.00
SPORTS CAR CLUB OF AMERICAN RALLY CROSS	\$3,250.00
STAR FAMILY CIRCUS	\$750.00
2XTREME RACING - MONSTER TRUCK SHOW	\$750.00
BUCKEYE MOOSE LEGION	\$1,000.00
FIRST CAPITAL VINTAGE MARKET	\$1,100.00
EASYRIDER RODEO	\$43,974.00
EASYRIDER RODEO EXPENSES	\$22,787.28
CHILLICOTHE TRADE DAY	\$9,000.00
CHILLICOTHE TRADE DAY EXPENSES	\$1,646.38
CHILLITOWN MX	\$4,000.00
CHILLITOWN MX EXPENSES	\$18,292.70
4-H HALLOWEEN CAMPOUT	\$4,253.00
BASH FOR CASH GROUNDS LEASE	\$32,300.00
BASH FOR CASH EXPENSES	\$891.96
STORAGE	\$16,560.00
ATM FEES COLLECTED	\$2,472.50
PROPANE	\$636.00
	<u>\$193,843.82</u>

FAIR CAMPING & MISCELLANEOUS INCOME

FAIR CAMPING PROCEEDS	\$296,468.00
FAIR CAMPSITE MOVING FEE	\$700.00
ATM FEES COLLECTED	\$5,900.00
PROPANE	\$1,956.00
GOLF CART PERMIT FEES	\$25,250.00
SCOOTER RENTALS	\$400.00
	<u>\$330,674.00</u>
TOTAL	<u>\$330,674.00</u>

2019 SPECIAL EVENT REVENUE**JEEP FEST**

SPONSORS AND VENDORS	\$24,715.00	MISC SUPPLIES	\$2,980.86
BEER SALES	\$6,756.02	BEER GARDEN EXPENSES	\$3,817.95
MERCHANDISE SALES	\$5,958.00	MERCH FOR RESALE	\$8,217.52
TICKETS & CAMPING	\$70,949.00	CONCERT EXPENSES	\$19,966.00
ST JUDE DONATION	<u>\$2,500.00</u>	SECURITY	\$2,940.00
		ADVERTISING	\$4,421.62
		CAMPING PERMIT	\$141.00
		SANITATION	\$1,146.16
		ELECTRICIAN	\$1,500.00
		TRASH	\$1,200.00
		TICKETING EXPENSES	\$5,749.00
		PRIZES	\$500.00
		MISC ENTERTAINMENT	\$3,341.00
		DJ SERVICES	\$750.00
		EMS SERVICES	\$500.00
		GOLF CART RENTAL	\$1,700.00
		ST JUDE	<u>\$2,500.00</u>
TOTALS	\$110,878.02		\$61,371.11
		PROFIT	<u>\$49,506.91</u>

NBHA BARREL RACE

SHOW PROCEEDS	<u>\$2,456.50</u>	CAMPING PERMIT	\$141.00
		PORT A POTS	<u>\$23.64</u>
TOTALS	\$2,456.50		\$164.64
		PROFIT	<u>\$2,291.86</u>

HALLOWEEN CAMPOUT

CAMPING FEES	<u>\$5,375.00</u>	SUPPLIES	\$386.49
		CAMPING PERMIT	<u>\$141.00</u>
TOTALS	\$5,375.00		\$527.49
		PROFIT	<u>\$4,847.51</u>

2019 CAPITAL IMPROVEMENTS

CAMPGROUND - REPLACE 2 AND 1/2 ROWS OF ELECTRIC & WATER	\$114,661.31
GROUNDS ASPHALT REPAIR	\$19,990.00
MIDWAY ELECTRIC UPGRADE	\$12,860.37
PURCHASE OF 4 & 8 BOOTH	\$7,450.00
PURCHASE & DEMOLITION OF SOUTHEASTERN BOOTH	\$7,350.00
STONE FOR GROUNDS IMPROVEMENT	\$5,792.02
REPAIR TICKET BOOTH & INSTALL WINDOWS HARNESS BLDG & STAIRS FOR ANNOUNCERS STAND	\$4,361.00
HEAT PUMP - MULTI PURPOSE BUILDING	\$2,750.00
INSTALL SMOKE DETECTION & ANNUNCIATOR - HOME ARTS & FRUIT/VEG BLDGS	\$2,400.00
INSTALL GATE AT SHOW AREA LOADING DOCK	\$2,029.00
REPAIR BLOCK ON SHOWER HOUSE	\$1,210.74
INSTALL GATE FOR FAIR LIVESTOCK ENTRY	\$1,198.00
FANS FOR CATTLE BARN	\$989.39
TOTAL	<u><u>\$183,041.83</u></u>

2019 RENTALS & LEASES

GFC LEASING	COPIER	\$1,216.80
USPS	PO BOX	\$70.00
NEW EQUIPMENT LEASING	FERRIS MOWER	\$2,288.00
SPECIAL EVENT COMM	RADIOS (2017&2018)	\$1,580.00
168TICKETS LLC	TICKET EQUIPMENT	\$7,595.00
R & J MEDICAL	SCOOTERS	\$1,550.00
EAGLE GOLF CARTS	GOLF CARTS	\$7,550.00
FRANKLIN EQUIPMENT	LIFT AND SKID STEER	\$6,537.63
WAGNER RENTAL & SUPPLY	LIGHT PLANTS	\$746.00
TOTAL		<u><u>\$29,133.43</u></u>

2019 REFUNDS & REIMBURSEMENTS

JAMES HINES	BUILDING RENTAL	\$200.00
BRENDA SHOEMAKER	FAIR CAMPING	\$260.00
KIM OILER	FAIR CAMPING	\$15.00
KYLE DEAL	FAIR CAMPING	\$310.00
WELLS LIVESTOCK SERVICES	FAIR BOOK ADVERTISING	\$350.00
BFD TRAILERS	BUILDING RENTAL	\$42.00
TREASURER, STATE OF OHIO	INTEREST	\$0.12
JENNIFER MCBEE	FAIR CAMPING	\$235.00
HEATHER CRAGO	RIDE WRISTBAND	\$100.00
MONICA HALM	FAIR CAMPING	\$75.00
ROSS MEEKER	FAIR CAMPING	\$75.00
DELBERT TATMAN	FAIR CAMPING	\$75.00
MARK HANSEL	FAIR CAMPING	\$310.00
RIFFLE MACHINE WORKS INC	DAILY FAIR PASSES	\$25.00
TOTAL		<u><u>\$2,072.12</u></u>

2019 TENT RENTALS - FAIR

TICKETS - GATE 1	10X10 FAIR FRAME	\$50.00
TICKETS - GATE 1	10X10 FAIR FRAME	\$50.00
TICKETS - GATE 2	10X10 FAIR FRAME	\$50.00
FIRST CAPITAL WORKERS	15X15 FRAME TENT	\$145.00
LIVESTOCK CHECK IN/TRACK	12X12 CANOPY	\$140.00
TRACK TUNNEL GATE	12X12 CANOPY	\$140.00
Y GATE	12X12CANOPY	\$140.00
GRANDSTAND PIT	12X12 CANOPY	\$140.00
DOG SHOW	12X12 CANOPY	\$140.00
FLOWER BUILDING	15x20 CANOPY	\$150.00
EAST OF HORSE TRACK	15x20 CANOPY	\$150.00
NORTH SIDE OF HOG BARN	20X40 POLE TENT	\$300.00
NEW RIDE AREA	20X40 POLE TENT	\$300.00
JD EQUIPMENT	20X20 POLE TENT	\$160.00
SO OH EQUIPMENT	20X20 POLE TENT	\$160.00
ODOT	20X20 POLE TENT	\$160.00
MAIN PARKING LOT	20X20 POLE TENT	\$160.00
ANTIQUE TRACTOR	20X20 POLE TENT	\$160.00
JACK'S EQUIPMENT	20X20 POLE TENT	\$160.00
BANDSTAND - NEAR HOME ARTS BLDG	20X20 POLE TENT	\$160.00
CATTLEMENS - SHOW ARENA	20X20 FRAME	\$225.00
MAJOR SPONSORS - SHOW ARENA	20X20 FRAME	\$225.00
BROWN'S LAWN & GARDEN	20X30 FRAME	\$225.00
COUNTY ENGINEER	20X30 FRAME	\$225.00
CALF SCRAMBLE	30X40 POLE TENT	\$420.00
EAST OF HORSE TRACK	3 - 30X70 POLE TENT/\$650 EA	\$1,950.00
PICNIC AREA BY GRANDSTAND	40X60 POLE TENT	\$825.00
DELIVERY		\$25.00
TOTAL		<u>\$7,135.00</u>

2019 REIMBURSEMENTS & REFUNDS RECEIVED

OHIO FAIR MANAGERS ASSOC.	REFUND FOR SALE OF 2 OFMA TICKETS	\$68.00
SCIOTO FARM SUPPLY	RECYCLING OF SHEET METAL	\$245.00
OH BUREAU OF WORKERS COMPEN.	EMPLOYER PREMIUM REFUND	\$13.00
CYNTHIA UHRIG	REFUND OF 2018 HOME ARTS PREMIUMS	\$142.00
LOWE'S BUSINESS ACCOUNT	REFUND FOR CREDIT ON ACCOUNT	\$1,329.87
KINGSTON NATIONAL BANK	PRIOR YEAR CHECK NEVER RECEIVED	\$200.00
LOWE'S BUSINESS ACCOUNT	REFUND FOR CREDIT ON ACCOUNT	\$494.62
OH BUREAU OF WORKERS COMPEN.	EMPLOYER PREMIUM REFUND	\$383.00
PHILLIP HURTT	PAYMENT FOR 4-H HOG PROTEST	\$50.00
TRIPLE TREAT SHOWS	GOLF CART RENTAL - FAIR	\$450.00
R & J MEDICAL SERVICES	REFUND FOR DEPOSIT FOR SCOOTERS	\$600.00
TREASURER, STATE OF OHIO	REFUND	\$61.83
OH BUREAU OF WORKERS COMPEN.	EMPLOYER PREMIUM REFUND	\$1,125.52
KARLTON WHEELER	REFUND FOR OVERPAYMENT OF VACATION	\$494.33
TRIPLE TREAT SHOWS	RIDE WRISTBANDS	<u>\$36,675.00</u>
TOTAL		<u>\$42,332.17</u>

2019 ADVERTISING

NEWSPAPER:

Legal Advertising	\$1,370.40	
Chillicothe Gazette - Fair	<u>\$1,494.82</u>	
		\$2,865.22

RADIO AND TELEVISION:

iHeartmedia (WKKJ)	\$4,006.00	
Total Media WCJO/WKOV (Jackson)	\$693.00	
WNVU (Greenfield)	<u>\$800.00</u>	
		\$5,499.00

OTHER ADVERTISING:

Gazette Digital Advertising	<u>\$4,390.01</u>	
		\$4,390.01

SPECIAL ADVERTISING:

Chillicothe Gazette - fair contract services adv.	\$129.60	
Chamber Blast - Winter Storage	<u>\$50.00</u>	
		<u>\$179.60</u>

TOTAL ADVERTISING

\$12,933.83

2019 SPONSORSHIPS

FREE RIDE AND HEALTHY CHILDREN EVENT:

Adena Health System	\$ 7,500.00	\$ 7,500.00
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DAILY SPONSORS:

Kenworth	\$2,000.00	
Riffle Machine Works	\$2,000.00	
Chillicothe VA Medical Center	\$1,000.00	\$5,000.00

OTHER SPONSORSHIPS:

Central Ohio Honda	Truck Pull	\$1,500.00	
DLZ Ohio, Inc.	Fireworks	\$1,000.00	
American Electric Power	Fireworks	\$1,000.00	
Prater Concessions	Rodeo Gate	\$100.00	
Downs Farms	Open Cattle Show	\$60.00	
Scioto Farm Supply	Open Cattle Show	\$70.00	
The Savings Bank	Homemaker of the Year	\$250.00	
Kingston National Bank	Electronic Sign (year 2 of 5)	\$3,000.00	\$6,980.00

TOTAL SPONSORSHIPS

\$19,480.00

2019 DONATIONS

Corky Que Concessions	Building Fund	\$100.00	
Public Entities Pool of OH	PEP Grant proceeds	\$1,000.00	
Drake's Concessions	Donation	\$100.00	
Beverly Schwalbach & Family	In Memory of Donald Clever	\$75.00	
Ross Co Agr. Society	In Memory of Donald Clever	\$160.00	
Larry & Janet Clever	In Memory of Donald Clever	\$25.00	
Sarah Artrup	In Memory of Donald Clever	\$50.00	
Lee & Christy Whitten	In Memory of Donald Clever	\$50.00	
Marianne Guthrie	In Memory of Donald Clever	\$30.00	
Adelphi United Methodist Church	In Memory of Donald Clever	\$50.00	
Charles Weaver	In Memory of Donald Clever	\$50.00	
Dan Cryder & Nancy Jones Families	In Memory of Donald Clever	\$50.00	
Charley Roman	Donation	\$21.00	

TOTAL DONATIONS

\$1,761.00

2019 SPECIAL ADVERTISING - SIGNAGE

R & B Renovations	\$250.00	Homeland Credit Union	\$100.00
WKKJ/iHeart Media	\$250.00	Gatti's Pizza	\$250.00
Lykins Oil	\$375.00	Neil Coleman Insurance	\$100.00
McDonald's	\$250.00	Garman Feed & Supply	\$100.00
LCNB National Bank	\$250.00	Printex	\$100.00
Buckeye Propane	\$250.00	So Ohio Monument	\$100.00
Mark Porter Ford	\$500.00	B & B Roofing	\$125.00
Lansing Insurance	\$250.00	Prater Concessions	\$500.00
So Ohio Equipment	\$250.00	Coppel Coal & Supply	\$125.00
Nutrien Ag Solutions	\$250.00	Mares Cares Counseling	\$125.00
Corky Que	\$250.00	Ohio Univ. - Chillicothe	\$250.00
*2019 Fair Book Advertising	\$350.00	TOTAL ADVERTISING	\$5,350.00
*Reimb. to Dan Wells			

TOTAL OF SPONSORSHIPS, DONATIONS AND SPECIAL ADVERTISING

\$26,591.00

2019 CONCESSIONS AND VENDORS

RIDES, GAMES, SHOWS:

Adena Basketball	Basketball	\$250.00	
Albanese, Mike	4 Games	\$2,000.00	
John Grenko	2 Games & Pony Rides	\$1,400.00	
Triple Treat Shows	8 Games	\$2,700.00	
Triple Treat Shows	Rides	\$28,931.24	
		<hr/>	
			<u><u>\$35,281.24</u></u>

TENTS:

Jack's Equipment	20x20	\$200.00	
Brown's Dixie Chopper	20 x 30	\$240.00	
Ohio Department of Transportation	20x20	\$200.00	
Southern Ohio Equipment	20x20	\$200.00	
		<hr/>	
			<u><u>\$840.00</u></u>

ELECTRIC HOOK-UPS:

All Concessions & Exhibitors		\$7,945.00	
		<hr/>	
			<u><u>\$7,945.00</u></u>

TRASH FEES:

All Concessions & Exhibitors		\$3,350.00	
		<hr/>	
			<u><u>\$3,350.00</u></u>

LIABILITY INSURANCE:

All Concessions & Exhibitors		\$1,890.00	
		<hr/>	
			<u><u>\$1,890.00</u></u>

TOTAL			<u><u>\$49,306.24</u></u>
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FY 2019 FUNDING RECAP

BEGINNING BALANCE 12/1/2018	\$557,397.49
2019 INCOME	\$1,665,517.38
2019 EXPENSES	\$1,532,076.16
ENDING BALANCE 11/30/2018	<u>\$690,838.71</u>

FUNDS ON DEPOSIT 11/30/2019

KINGSTON NATIONAL BANK - Checking	\$19,760.72
OUTSTANDING CHECKS	\$10,285.85
KINGSTON NATIONAL BANK - Money Market	\$680,863.84
PETTY CASH	\$500.00
ATM	\$0.00
TOTAL OF FUNDS ON DEPOSIT	<u>\$690,838.71</u>

FUND BALANCES 11/30/2019

GENERAL OPERATING FUND	\$582,413.78
STATE FUNDS	\$0.00
GRANDSTAND FUND	\$108,424.93
TOTAL OF ACCOUNTS	<u>\$690,838.71</u>

LOANS OUTSTANDING 11/30/2019

None

YEAR	REVENUES	EXPENSES	PROFIT/LOSS	GATE	SEASON PASSES	OPEN CLASS	JUNIOR FAIR	HARNESS RACING NET INCOME	AG SOCIETY MEMBERSHIPS
2019	\$1,665,517.38	\$1,532,076.16	\$133,441.22	20,651	3,799	\$15,062.86	\$28,729.01	\$900.17	141
2018	\$1,723,716.07	\$1,646,390.01	\$77,326.06	18,897	3,829	\$18,060.62	\$28,528.40	(\$1,400.57)	60
2017	\$1,712,639.69	\$1,723,008.43	(\$10,368.74)	18,218	3,237	\$18,895.66	\$25,415.90	\$1,705.96	200
2016	\$1,558,003.62	\$1,524,834.31	\$33,169.31	18,674	3,295	\$19,946.20	\$26,501.37	\$2,612.93	1470
2015	\$1,860,219.43	\$1,815,293.05	\$44,926.38	21,749	3,379	\$12,829.60	\$29,135.37	\$4,461.26	765
2014	\$1,775,114.57	\$1,778,726.43	(\$3,611.86)	23,636	3173	\$12,082.00	\$33,933.91	\$1,785.53	242
2013	\$1,361,425.78	\$1,261,598.95	\$99,826.83	17,168	3,434	\$17,391.16	\$25,302.68	\$350.78	140
2012	\$1,068,701.09	\$1,188,881.60	(\$120,180.51)	22,553	3,165	\$18,035.21	\$26,981.63	(\$2,148.18)	316
2011	\$1,068,281.75	\$954,114.30	\$114,167.45	25,340	3,168	\$19,766.07	\$27,727.92	(\$1,988.41)	83
2010	\$1,008,719.19	\$973,167.39	\$35,551.80	23,242	3,119	\$17,636.83	\$25,128.21	(\$2,932.48)	134
2009	\$1,039,177.93	\$994,308.22	\$44,869.71	25,244	2,962	\$20,386.19	\$30,338.89	(\$1,424.82)	71
2008	\$1,027,874.30	\$925,223.86	\$102,650.44	28,423	2,948	\$19,635.86	\$28,724.55	(\$3,570.36)	49
2007	\$1,038,540.87	\$979,846.88	\$58,693.99	25,420	2,777	\$22,183.08	\$26,586.99	(\$3,810.93)	50
2006	\$1,001,461.55	\$966,023.88	\$35,437.67	26,873	2,691	\$21,335.25	\$31,248.42	\$439.38	209
2005	\$1,472,014.18	\$1,527,723.69	(\$55,709.51)	28,127	2,643	\$21,599.45	\$28,526.16	(\$3,533.94)	49
2004	\$1,022,758.84	\$1,010,432.37	\$12,326.47	30,223	2,646	\$17,779.32	\$29,307.79	(\$3,683.11)	39
2003	\$946,822.22	\$987,001.46	(\$40,179.24)	28,597	2,645	\$19,084.21	\$29,374.61	(\$2,085.24)	120